

UNLOCKING THE INDIAN MARKET

A Strategic Roadmap for EU Businesses

April 22, 2026, 17:00

GA-Alliance | Global legal&tax Advisor

Corso Europa 12, Milano

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A Strategic Roadmap for EU Businesses

The global structural shift is positioning India as the definitive strategic partner for European industrial excellence. As the negotiations for the EU-India Free Trade Agreement (FTA) reach a pivotal stage, a new era of economic cooperation is unfolding for businesses across the Continent. This landmark agreement is set to dismantle traditional trade barriers, harmonize regulatory standards, and offer enhanced legal certainty for European investors, effectively creating a high-speed corridor for cross-border expansion and multi-market integration.

To explore these significant opportunities, we invite you to our Milan office for a pragmatic workshop featuring institutional representatives, leaders of the business community, and the legal experts of our Italian and Indian offices. The goal of the session is to translate these geopolitical shifts into actionable business results for European players. We will analyze how to leverage the FTA to optimize tariffs and simplify customs, while providing a clear roadmap for choosing the right corporate structures and managing complex local compliance. This session focuses on the "Diplomacy of Business," offering strategies to de-risk investments and navigate the Indian legal and fiscal systems with precision. The workshop will conclude with a light cocktail, providing a unique opportunity to discuss your specific international goals directly with our Indian leadership in an informal setting. Join us to turn the complexity of the Indian market into your next global competitive advantage.

ROUNDTABLE

- **Francesco Sciaudone**, Global Managing Partner, GA-Alliance
- **Lavanya Kumar**, Consul General of India, Milan
- **Carolina Lonetti**, Chief Export and Soft Loans Officer, SIMEST
- **Luciano Pettoello Mantovani**, Secretary-General, Indian Chamber of Commerce in Italy
- **Tasneem Ravindra Deo**, Associate Professor of Law, National Law University Delhi
- **Satinder Kapur**, Managing Partner, GA-Alliance India

LOGISTICS

Date: April 22, 2026

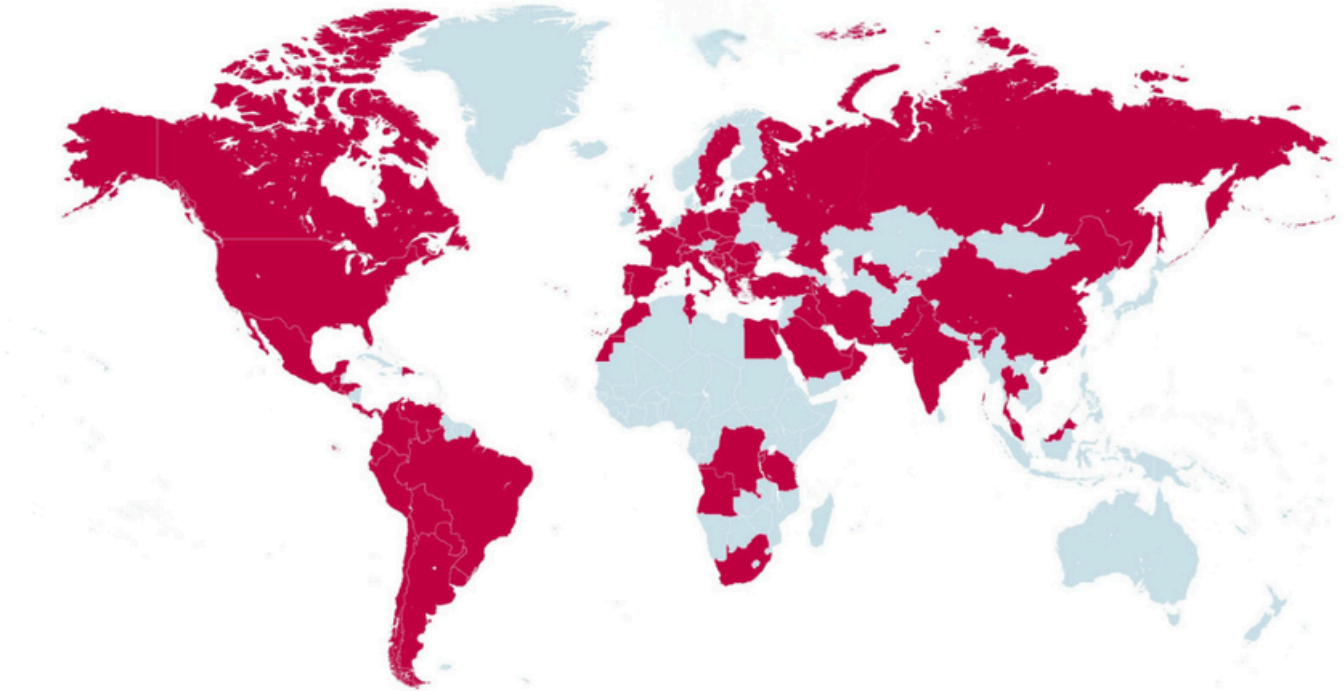
Schedule:

- 17:00 Registration
- 17:30 Workshop starts
- 19:30 Light cocktail

Venue: GA-Alliance Head Office, Corso Europa 12, Milan

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